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Wabash National Corporation Recognizes Outstanding Suppliers at Annual Supplier Conference

Top performers honored for 2011 commitment

LAFAYETTE, Ind. – Nov. 3, 2011 – Wabash National today recognized key suppliers during its annual supplier conference. Sixteen awards were presented to the company's top suppliers who went above and beyond to meet increasing customer demand and maximize productivity.

"We sincerely thank key suppliers for keeping pace in this unprecedented operating environment and responding to the needs of our customers," said Dick Giromini, Wabash National Corporation president and CEO. "As we diversify the business and bring innovative products to market, our suppliers will continue to play a critical role in our future success."

Nearly 400 attendees including representatives from more than 140 supplier organizations were present for the conference. Industry experts Eric Starks, president of FTR Associates, and Craig Bouchard, founder and CEO of Shale-Inland, shared business insights and forward-looking guidance for audience members.

Awards acknowledge suppliers demonstrating a superior commitment to meet challenging production schedules while providing quality products and services to satisfy unique specifications on a tight timeline.

Wabash National presented its most esteemed award, the 2011 Supply Chain Leadership and Performance Pinnacle Supplier Award, to [Hayes Lemmerz International, Inc.](#), worldwide producer of wheels for passenger and commercial vehicles. Hayes Lemmerz earned the award for reducing costs, providing project leadership, displaying responsiveness at all levels of the organization and for developing strategic, proactive solutions to strengthen its support of Wabash National.

Three distinguished supplier awards were presented to new suppliers exhibiting innovative solutions and exceptional performance or established partners that drastically improved

performance within their industry segment. Recipients of distinguished awards include [Lauren Plastics](#), [Peoplelink](#) and [SAPA](#).

Thirteen platinum awards were given for excellence in supply chain performance delivery, quality, cost and innovation. Recipients of these awards were [All State Fastener](#), [AZZ Galvanizing](#), [Dow Chemical](#), [Earthwise Plastics](#), [Goodyear Tire](#), [Hardebeck](#), [Henry Poor](#), Hynes Industries, [Meritor Wabco](#), [Old Dominion](#), Strasburger Trucking, [Steel Warehouse](#), [Steel Dynamics](#), [Truck-Lite](#) and [Weldstar](#).

"Award winners raised the bar through performance and by acknowledging, supporting and embracing our vision and strategies. We appreciate suppliers who understand what a mutually beneficial relationship means and we are honored to work alongside them as an extension of the Wabash National family," said Wabash National Vice President of Global Strategic Sourcing Steve Miller.

About Wabash National Corporation

Headquartered in Lafayette, Indiana, Wabash National[®] Corporation (NYSE: WNC) is one of the leading manufacturers of semi trailers in North America. Established in 1985, the company specializes in the design and production of dry freight vans, refrigerated vans, flatbed trailers, drop deck trailers, dump trailers, truck bodies and intermodal equipment. Its innovative core products are sold under the DuraPlate[®], ArcticLite[®], FreightPro[™], Eagle[®] and Benson[™] brand names. The Company operates two wholly-owned subsidiaries, Transcraft[®] Corporation and Wabash National Trailer Centers, trailer service centers and retail distributors of new and used trailers and aftermarket parts throughout the U.S. To learn more, visit www.wabashnational.com.